ASSESSMENT RESULTS

AI Readiness Assessment

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ADOPTING

Your engineers adopted AI faster than your organization could govern it. The capability is real and distributed. The risk is that it lives in dozens of individual habits instead of one shared standard.

Meridian Cloud has genuine, bottom-up AI adoption across engineering, with coding assistants and LLM tooling embedded in daily work for most of the team. That momentum is the asset. The gap is that adoption ran ahead of governance: usage patterns, prompt practices, and data handling vary engineer to engineer, with no shared standard, evaluation process, or written policy that turns individual fluency into an organizational capability. The path forward is consolidation, codifying what your strongest engineers already do, putting guardrails around customer-data exposure, and giving the adoption a measurable owner.

YOUR GOALS

- *Make AI adoption consistent across the engineering org, not just the early adopters*
- *Put guardrails around what customer and code data goes into third-party AI tools*
- *Move from individual productivity gains to measurable team-level velocity*

YOUR PAIN POINTS

- *Adoption is uneven: a few engineers are dramatically faster with AI, others barely touch it*
- *No visibility into which tools are touching the codebase or customer data*
- *Hard to justify AI spend to the board without velocity or quality metrics*

Your Analysis

The dominant pattern in your organization is adoption ahead of governance. Enthusiasm came from the bottom up: coding assistants are standard, and some teams have built internal LLM tooling on their own initiative. That is real organizational capability, not a stalled pilot. But because it emerged organically rather than by design, it is unevenly distributed and undocumented at the org level. The strongest engineers have deep, fluent workflows. A long tail uses AI occasionally or not at all. The single org-wide number hides a bimodal reality.

The tension is that you are accountable for a capability you cannot fully see. Shadow usage means data-handling practice is set by individual judgment rather than policy, and there is no approved-tool list or written standard. In a SaaS context that matters: customer data, source code, and PII sitting in support tickets and logs are all candidate inputs to third-party models, a real exposure surface that individual discretion alone does not cover. It is also the gap most likely to surface in a SOC 2 review or a customer due-diligence questionnaire. Meanwhile your velocity gains are anecdotal rather than measured, which makes AI spend hard to defend to the board. Consolidating individual fluency into one documented, governed standard is the move that unlocks the rest.

WHAT THE DATA REVEALS

Observed Patterns

The Adoption Cliff

Adoption is not low, it is concentrated. A handful of engineers have built genuinely sophisticated AI workflows, while a long tail uses it occasionally or not at all. The org-level adoption number is an average that hides this split, which means a single training or a single policy will land very differently across the two groups.

Adoption & Capability | Tools & Workflows

The Governance Lag

Tooling spread through the org faster than any policy, approved-tool list, or data-handling standard could form. Practice is currently set by whoever happens to be the most cautious person on each team. There is no written backstop if that judgment is absent under deadline pressure.

Data & Risk Awareness | Accountability & Process

CROSS-DIMENSIONAL INSIGHTS

Connections across your assessment

HIGH IMPACT

Adoption & Capability outpaces Accountability & Process. The capability is real, but the controls that make it safe to scale have not caught up, the classic inversion risk for fast-moving engineering orgs.

HIGH IMPACT

Tools & Workflows is strong in pockets while Strategic Alignment is only mid-tier. Leadership treats AI as an engineering-efficiency play rather than a company strategy, so adoption has no resourced owner.

MEDIUM IMPACT

Data & Risk Awareness is your weakest dimension and the one with the most regulatory exposure. Customer data and source code in third-party tools without a written policy is what surfaces first in a security review.

★ TOP PRIORITY

Convert distributed individual fluency into one shared engineering standard. Tool & Workflow Maturity is the key lever. A documented, evaluated baseline workflow that the whole org runs, paired with a data-handling policy, turns dozens of private habits into an organizational capability you can measure, defend, and scale.

YOUR MONDAY MORNING PLAN

High-impact moves you can start today

Five concrete actions, each scoped to fit inside a single afternoon or meeting, sequenced so the earliest ones make the later ones possible.

1. Run a 15-minute anonymous pulse on which AI tools the engineering org actually uses and on what data. You cannot govern what you cannot see, so this baseline comes before any policy.

   ONE AFTERNOON

2. Have your two strongest AI-using engineers write down their actual workflow for one common task. Their habits are the first draft of your org standard, captured exactly as they run them today.

   ONE AFTERNOON

3. Draft a one-page approved-tool and data-handling policy: what customer data, source code, and logs may go into which tools, and what never does. Reference it before onboarding the next engineer.

   1 HOUR

4. Pick one team-level metric you already track, cycle time or PR throughput, and start attributing it so AI's impact stops being anecdotal and becomes a number you can show the board.

   30 MINUTES

5. Add AI to your next leadership agenda as a strategy item with a named owner, not an engineering footnote. The goal is a decision about who owns it, not another status update.

   ONE MEETING

STRATEGIC ROADMAP

Your path forward

> *Your organization runs on real but uneven adoption that works today and cannot scale cleanly tomorrow. The roadmap consolidates what individuals already do into a governed, measurable standard. Standardization comes first because verification, metrics, and trust only scale when the workflow being scaled is consistent. Data handling comes next because the SaaS context makes it the highest-exposure gap. Measurement follows so the practice can be defended. Strategic ownership comes last, when you have a documented capability to resource rather than an idea to pitch.*

1 Standardize the engineering AI workflow across the org

Goal: "Make AI adoption consistent across the engineering org, not just the early adopters"

Capture your strongest engineers' workflow for one high-frequency task, including the prompts and review steps, then publish it as the team baseline and fold it into onboarding.

Done looks like: A new engineer is productive with the standard AI workflow in their first week without needing tribal knowledge from a specific teammate.

Tools & Workflows | Adoption & Capability

2 Establish a data-handling policy and approved-tool list before the next security review

Goal: "Put guardrails around what customer and code data goes into third-party AI tools"

Draft three tiers this week, prohibited, redact-first, and safe, mapped to customer data, source code, and logs. Test it against your last three real projects, then refine the wording.

Done looks like: Every engineer can name what data is prohibited from third-party AI tools, and the policy holds up against a customer due-diligence questionnaire.

Data & Risk Awareness | Accountability & Process

3 Instrument AI impact with team-level metrics

Goal: "Move from individual productivity gains to measurable team-level velocity"

Pick one metric you already collect and attribute it deliberately for a quarter. Compare teams with deep AI adoption against the long tail to isolate the effect.

Done looks like: You can show the board a velocity or quality delta attributable to AI over a single quarter, with the method behind it documented.

Accountability & Process | Strategic Alignment

4 Give AI a resourced owner and a place in company strategy

Goal: "Treat AI as a strategic input, not just an engineering-efficiency play"

Bring the documented practice and the first metrics to leadership and ask for a named owner and a budget line, rather than asking for buy-in on a concept.

Done looks like: AI has a named owner, a budget line, and appears in the company roadmap, not only in engineering's.

Strategic Alignment

AI MATURITY PROFILE

Dimension Scores

Adoption & Capability 4 / 5

SCALING

AI is embedded in daily engineering work across most of the team, with some groups building internal tooling on their own initiative. Depth is real but unevenly distributed, with a fluent core and a long tail.*

Tools & Workflows 4 / 5

SCALING

Coding assistants are standard and individual workflows are sophisticated, but they are not codified into a shared standard, so each engineer carries their own version rather than running a common one.

Data & Risk Awareness 2 / 5

EXPLORING

PII redaction happens by individual habit, but there is no written policy and no approved-tool list. Customer data, source code, and logs have not been mapped to AI tool boundaries, the largest exposure surface.

Accountability & Process 3 / 5

ADOPTING

Code review catches AI output before it ships, which is a real backstop, but there is no AI-specific evaluation criteria and no documented standard for what good AI-assisted work looks like by task type.

Strategic Alignment 3 / 5

ADOPTING

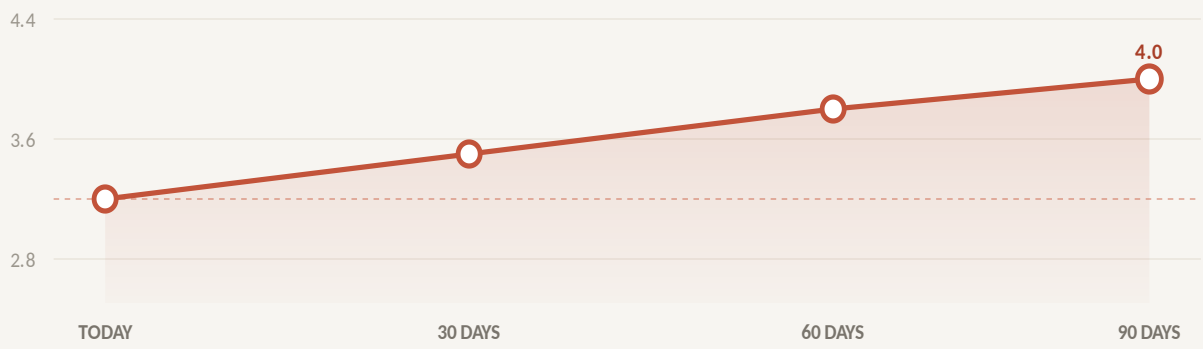
AI is understood as valuable and actively encouraged, but it is framed as engineering efficiency rather than a company-level strategy with an owner, a budget, and a place on the roadmap.

MATURITY PROFILE

** Adoption & Capability reflects an org-wide average. Because usage is bimodal, a fluent core alongside a long tail, individual team scores would range meaningfully above and below this figure. The profile reflects the organization as a whole, not any single team.*

PROJECTED IMPROVEMENT

90-Day Outlook



Projected improvement assumes focused effort on the recommended initiatives. Actual results vary by implementation speed and organizational context.

RECOMMENDED SERVICES

Based on your assessment results

3-Hour Consultation / Workshop

Addresses: Tools & Workflows · Adoption & Capability · Accountability & Process

1-Hour Consultation

Addresses: Data & Risk Awareness · Strategic Alignment

Ready to accelerate?

Your report identified clear opportunities. Here's how to act on them:

1. Book a free strategy call
2. Walk through your results together
3. Get a customized implementation roadmap

readysolutions.ai/services

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Methodology — This assessment evaluates AI readiness across five dimensions: organizational adoption and capability, tool and workflow maturity, data governance and risk awareness, accountability and process structure, and strategic alignment. Each dimension is scored 1–5 based on a structured conversational evaluation. Scores reflect self-reported practices. Results are directional and intended to identify high-impact opportunities, not serve as a formal audit. Sample report — names, company, and identifying details are fictional and for demonstration purposes only. Assessment powered by Ready Solutions AI LLC (readysolutions.ai).